



ThermoFisher
SCIENTIFIC

August 22, 2024

Dear Michael,

On behalf of the entire team here at Hyatt Regency Lake Tahoe we thank you for considering us for your 14th North American FTMS Conference! I am thrilled to present you with the below proposal for your review:

Date	Day	1 King Bed or 2 Double Beds	Daily Total of Contracted Guest Room Block
3/30/2025	Sunday	70	70
3/31/2025	Monday	70	70
4/1/2025	Tuesday	70	70

Total Contracted Room Nights: 210

Proposed Dates and Rates:

March 30 – April 2, 2025

1 King Bed or 2 Double Beds: \$199.00++ per room, per night

April 6-9, 2025 (Second Option)

1 King Bed or 2 Double Beds: \$199.00++ per room, per night

The quoted rates are based on the following: Per room, per night, single or double occupancy, additional persons over 18 years of age, \$25.00 per person, per day (maximum of four occupants) and subject to occupancy tax (currently 13%).

Special Considerations:

- Waived meeting room rental with the met catered food and beverage minimum of \$25,000.00, excluding tax and service charge
- Ten percent (10%) discount on A/V equipment rental through in-house company, currently Encore, if they are the sole provider; excludes tax, labor and service charge
- Two (2) upgrades of the Hotel's choice at the group rate nightly plus tax and resort fee over the program dates; additional nights will be at an increased rate based on availability
- The current resort fee of \$50.00 per room, per night plus tax has been reduced to \$30.00 per room, per night plus tax over the program dates
- One (1) complimentary room for every fifty (50) paid and utilized guest rooms on a cumulative basis, over the program dates
- Two (2) complimentary welcome VIP amenities valued at \$50.00 each; Hotel's choice
- The self-parking fee of \$29.00 per car, per night has been reduced to \$19.00 per car, per night over the program dates

All concessions are based on the group picking up 90% of the proposed room block



Resort Amenities Program: All rooms are subject to the Hyatt's Resort Amenities Program. The current resort fee of \$50.00 per room, per night plus tax, reduced to \$30.00 per room, per night plus tax, includes the following: in room refrigerators; local shuttle to Incline Village shops and restaurants; welcome beverage upon check-in (21 years of age or older); 800/888/local calls waived; 24-hour Fitness Center including Peloton bikes; Virtual Studio access with live & recorded fitness classes via Tempo; \$5.00 match play coupon for casino; access to hotel's private year-round heated pool and hot tubs; entrance to hotel's private beach; incoming/outgoing faxes; Business Center access; Adventure Specialist activities for guests of all ages (family friendly); weekly fitness classes; s'mores kit; complimentary bottled water (2) replenished in room (Subject to change; experiences based on availability).

Onsite Adventure Specialists Team: Individual guests can enjoy a variety of daily activities at leisure including guided hikes, paint and sip, archery and more on a first come, first-served basis. Many are complimentary, while some have charges associated. New this year, there are special group offerings for groups of up to 50 attendees. Charges apply for scheduled group activities.

Current Taxes/Rates: Sales tax 8.265%; Banquet F&B and Meeting Room Rental Service Charge 25%. (*Subject to change*).

Internet Services: Hyatt Regency Lake Tahoe offers Deep Blue wireless connection, servicing our guests with wireless internet access in guestrooms and common areas for 24-hours.

Housekeeping Services: The Hotel suggests a Housekeeping service charge of \$2.00 per room, per day. (*Non-taxable*).

Guest Porterage: The Hotel offers assistance with luggage pickup, delivery and storage. Please note that our standard portorage charge is suggested at \$12.00 per person, round-trip. This fee is mandatory for all groups of 7 or more attendees arriving together. (*Non-taxable*).

Transportation: Located just 45 minutes (34 miles) from the Reno/Tahoe International Airport (RNO), getting to the Resort is easy! Shuttle service and private transportation is available through [North Lake Tahoe Express](#) and taxis are approximately \$100.00 each way. Visit the above link for more details.

Parking: Hyatt Regency Lake Tahoe has overnight valet and self-parking available to our guests. Valet parking is \$50.00 per car, per night and self-parking is \$29.00 per car, per night. (*Non-taxable*).

Catering Menus: To view our current Catered Food & Beverage Banquet Menus, Ctrl + click here [Banquet Menus](#).

***For Groups arriving within 30 days:** *In order to enhance Group's overall experience, Group agrees to select Hotel's Menu of the Day for all applicable meal functions and follow Hotel's short-term booking menu standards for hot Breakfast Buffets, Breaks, Receptions, Dinners and any additional meal functions where a Menu of the Day is not applicable.*

Catered Food and Beverage Minimum: \$25,000.00, excluding tax and service charge.

**Please note that the catered food and beverage minimum is based on the amount of spend necessary to qualify for the group sales discount and should not be considered an estimate.*

Meeting Room Rental: Waived with the met catered food and beverage minimum of \$25,000.00, excluding tax and service charge.

Meeting Space: Space is currently available; however, we are not holding space at this time. Click here to view all available [Meeting Space](#) and their [Capacities](#).



Outdoor Venue Set Up Fee: Set up fees will apply to events blocked in outdoor space with indoor space held as back up.

Upper Lakeside Cottage Green	\$2,000
Lower Lakeside Cottage Green	\$1,000
Lakeside Beach Bar & Grill	\$1,500
999 Beach	\$1,000
Water Gardens	\$1,000
Creek Side Lawn	\$750
Stillwater Gardens	\$500
Children's Pool	\$500

Set up fees and room rental are not taxable but are subject to a taxable service charge, currently 25%.

Audio Visual: All of your audiovisual needs, which include meeting room internet & power, will be provided through our on-site audiovisual company, Encore. The contact person is Landon Lerma and he would be happy to talk about your needs and provide specific pricing at 775-240-0393 or landon.lerma@encoreglobal.com. Encore's pricing takes into account their ability to service your event better than any other Event Technology provider due to their onsite staff, extensive equipment resources, and unique familiarity with our hotel. www.encoreglobal.com

CLIMATE (°F)	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Average Low	14°	17°	23°	27°	32°	37°	39°	38°	33°	26°	20°	14°
Average High	41°	42°	45°	53°	62°	70°	77°	79°	72°	61°	49°	42°

This offer is valid through September 13, 2024. Meeting space and guest rooms are available, but are not currently being held. If you are in need of an extension on your decision date, please contact me at your earliest convenience.

Thank you for your consideration!

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[iSales Kit](#)